

Singapore

The innovation pressure cooker: High FOMO, high stakes



Executive summary

In Singapore, the drive for AI adoption is being fueled by an intense competitive survival instinct. The region reports the highest rate of “AI FOMO” globally (66%), driving companies to look beyond internal efficiency and focus on customer metrics like customer lifetime value (CLV) more than any other region. Yet, this ambition is hitting a hard ceiling: Singapore faces the world’s most acute talent shortage (21%) and significant leadership gaps in the C-suite. The data paints a picture of a market sprinting to stay ahead but struggling to find the people to lead the charge.

Key narrative themes

★ Customer-obsessed intelligence

Singapore has moved beyond the basic utility of “saving time” to the strategic imperative of “creating value.” It leads the world in using AI to drive customer lifetime value (23% cite this as the major impact). This indicates a highly sophisticated market that understands AI is best used to strengthen relationships and increase revenue per customer rather than automate back-office tasks.

👤★ The talent bottleneck

The will to innovate is present, but the way is blocked by a lack of skills. Despite being a premier tech hub, 21% of leaders cite talent shortages as the top barrier to scaling AI which makes it the highest rate globally. Success in Singapore will depend entirely on a company’s ability to upskill its existing workforce or attract scarce experts in a tight labor market.

🧠 Looking toward agentic AI

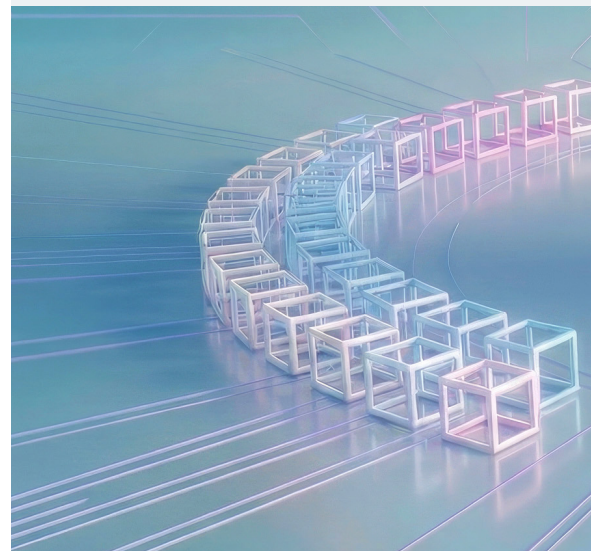
Singapore’s leaders are looking further ahead than most. Forty-one percent are prioritizing the growth of agentic AI (autonomous AI agents). This suggests they are already planning for a workforce where humans and autonomous digital agents collaborate seamlessly.

📈 Leadership gaps

A significant driver of failure in this region is cited as “insufficient executive sponsorship.” This suggests that while middle management and technical teams are eager to push forward, they often lack the top-cover and C-suite commitment required to drive transformation at scale.

The verdict

Singapore is an innovation lab operating under high pressure. The companies that will thrive here are those that solve the people problem by investing heavily in talent and leadership, turning their high ambitions into reality.



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